REAL WORLD NETWORKING TIPS

1. It's not the quantity of your network that's important – *it's the quality*
2. Practice networking (Uber, Waiters & Waitresses)
3. Be in the moment (no looking over someone's shoulder to find someone more important to talk to)
4. Don't judge a book by it's cover, and don't change the cover of your book – *be yourself* (don't change your cover, but if you're not happy with your book, start re-writing it)
5. Always be prepared to quit
6. Ask for what you want
7. Get some *swagger* (the thing that makes you uniquely you)
8. BE BOLD

Dave Dallas

Email: dave@davedallas.com